



19<sup>th</sup> June 2018

Dear Valued Customer,

### ELECTRICAL PRICING

Like the vast majority of business owners, the last 2 years has seen A&B Industries experience significant increases in labour, electricity, fuel, Galvanized Sheet Steel and operating expenses in general. These increases are also consistent with an upward trend in the international galvanized sheet steel prices.

Our investment in both our people and our equipment can only absorb a portion of these increases so it is with regret that for the first time in almost 2 years A&B Industries announces a national price increase.

A&B Industries will implement a 5% price increase on most Electrical Consumables effective on all orders placed after Wednesday August 1<sup>st</sup>, 2018.

We hope and trust that you understand our position and I thank you in advance for your continued support.

An updated price list will follow.

If you have any queries, please do not hesitate to contact us.

Kind Regards

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