



ABN 63 613 034 325

01 August, 2017

Dear Customer,

## **Price Increase 1<sup>st</sup> October, 2017**

Thank you for your support!

Due to the increasing costs of materials and inputs we need to increase the prices of the products purchased by you generally by 5% as from October 1<sup>st</sup>, 2017, with adjustments for products that have moved significantly. We are pleased to have the Sutton/P&N Cutting Tools within our range. They will be increasing by a lesser amount – 3.2%

It has been three years since we had a similar Price Adjustment and like you, our costs have increased to such a stage that we need to adjust our prices.

We have endeavoured to keep the increase as low as possible. Unfortunately costs including freight, salaries and materials have increased.

Please find attached our **electronic** XL Price List. That is our official Price List.

**If you have special net priced products, their prices will increase by 5%.**

As is our normal practice, this notification and new Price List is given and despatched at least four weeks before the due date to give you sufficient notice.

Thanks again for your support!!

Best regards,

**Robert Mense**  
MANAGING DIRECTOR

**PROUDLY AUSTRALIAN OWNED AND PROUD TO CLAIM 70 YEARS'  
MANUFACTURING AUSTRALIAN ELECTRICAL ACCESSORIES IN  
AUSTRALIA.**

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