



1st September 2017

Dear Valued Customer,

B&R ENCLOSURES PRICE ADJUSTMENT EFFECTIVE 1ST OCTOBER 2017

B&R Enclosures wish to advise that due to rising input costs, we are implementing a price adjustment effective 1st October, 2017.

B&R has absorbed a proportion of the input cost changes we have experienced since our last pricing review in April 2015. However, since we will not compromise on quality, passing on some of these pricing changes is unavoidable.

On average, the price adjustment on products is 5.0%, with individual product prices being adjusted around this mark. Please be assured that B&R has an active continuous improvement program to improve business efficiency and keep costs down.

We strive to deliver quality products and services at competitive prices, which our customers rely on.

On behalf of the team here at B&R, I wish to express our sincere appreciation of your custom and we look forward to serving your future needs.

Best Regards,

A handwritten signature in black ink that reads 'Chris Bridges-Taylor'.

Chris Bridges-Taylor
General Manager