

BURNDY[®]

Cable Support Systems

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Thursday 31st May 2018

Dear Valued Customer

PENDING PRICE RISE 1st JULY 2018

Burndy Cable Support Systems has not increased it's pricing since 2013. Due to increases in steel, zinc and freight cost's, we have no option but to increase our prices by **6%** from 1st July 2018 as detailed in the attached price file.

While I regret to have to inform you of an increase I'd like to let you know that our competitors have increased prices in December 2017 and now in June 2018. Our price increase is well below our competitors and this is our first increase since 2013.

We thank you for your understanding and continued support in this uncertain cost environment. We remain committed to providing you with the best value, quality products with the highest level of service in the market.

Should you require further information please don't hesitate to contact our sales team

Yours Sincerely

Warren Douche

Warren Douche

General Manager
Burndy Cable Support Systems
www.burndycss.com.au