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11th January, 2018

Dear Brilliant Lighting Customer,

Subject: New 2018 March Price List

Recently in China there has been a crackdown on the EPA regulations across all factories. Many manufacturers have experienced increased costs of production. This is a positive step to ensure protection of the environment and to reduce pollution levels. However to compensate for these increases Brilliant is obliged to review its price list and adjust prices where necessary. Brilliant strives to provide the best possible prices for its customers and has absorbed the majority of the impact to date.

This price rise has been set out in the attached March 2018 pricing file. (attached)

The price rises have been applied at different rates to different products in order to minimise the overall effect and remain market competitive. The increase is approximately 5% however, some products have remained unchanged.

Please note we will honour any current quotes received within the last 30 days, and also any contractual implementation periods for price changes where applicable. (as per trading agreements).

We do suggest though, that for all volume and project quotes going forward, you seek updated pricing from your Brilliant Representative.

We trust that you understand and accept this action. We thank you for your valued support and we will continue to provide you the latest products at the most competitive prices.

****NOTE: the March 2018 Price List will supercede all previous price list files.**

Regards,

Colin Goldman | Chief Executive Officer