

**05<sup>th</sup> October 2018**

Dear Valued Customer,

As advised in our notification of 2<sup>nd</sup> September 2018, due to the dropping Australian Dollar, we have had to increase some prices.

Attached is **YOUR CUSTOMIZED PRICE LIST** (in excel format), with current parts and prices as of today. Glossary and list of abbreviations are listed in the Appendix attached to this letter.

Please dispose of the "hard copy" CLA Lighting Price List 2017-2018 and delete any previous "soft copy" Price List(s) as these are no longer valid.

Also attached are;

- a Discontinued Parts List and
- a list of Parts on Clearance

Please advise [reps@clalighting.com.au](mailto:reps@clalighting.com.au) if you do not require this information or if you would like further email addresses added to the distribution list.

Please refer to our website [www.clalighting.com.a](http://www.clalighting.com.a) for:

- CLA 2017-18 Catalogue
- New products released since the 2017-18 Catalogue
- Current Clearance Stock
- Discontinued product lists and
- Packaging details

Thank you for your continued support

## Appendix 1. Glossary for the pricelist

<b>Page No</b>	This is the page number of CLA most recent Catalogue
<b>ETA</b>	Current Estimated Time of Arrival for stock (which is subject to change)
<b>InStkQty</b>	In stock Quantity. Stock available at the time of report creation distributed across all of our warehouses
<b>Sold in multiples</b>	Minimum order quantity and multiple in which part must be purchased
<b>YOUR Buy price</b>	Single buy price, excluding GST (multiply Sold in multiples of for box/jar price)
<b>New Prod / Price Change</b>	
<b>CLEAR</b>	Product priced to CLEAR (will be OBSOLETE once sold out)
<b>NP0917</b>	New Product introduced followed by numeric representation of year & month
<b>Status (of Part)</b>	
<b>OBSOLETE</b>	Sold out, no longer in CLA's range and no direct replacement or alternative available at this time
<b>REPLACED</b>	Discontinued by manufacturer, to be replaced with an alternative (which will be similar). Replacement will need to be authorized by you. CLA Customer Service will contact you on receipt of your purchase order.
<b>REPLACES</b>	New Product alternative to a discontinued product
<b>SUPERSEDED</b>	Current Part which will be superseded by a new part (refer SUPERSEDES). The superseding item is a direct replacement not an alternative replacement.
<b>SUPERSEDES</b>	Upgrade or change made by manufacturer due to technological improvements. No change to appearance of product. ). The superseding item is a direct replacement not an alternative replacement. Superseding part number will only be available once original part is run out. (Nominated by an alpha suffix i.e. A or B etc).
<b>TO BE ORD</b>	Nil or limited stock, part to be re ordered in the future
<b>TO BE REPLACED</b>	New part to be introduced to range shortly
<b>XXXTBD</b>	To be discontinued when stock sells out
<b>Refer Part</b>	Replacement Part OR Replaced Part

## Appendix 2. Abbreviation List

ABBREVIATION	EXPLANATION	ABBREVIATION	EXPLANATION
A/C	Alternating Current	MED	Medium
ANOD	Anodised Aluminium	P/C	Polycarbonate
BC	Bayonette Cap Globe Base Type (B22)	PA	Polyamide
BLK	Black	PL	External Ballast required/1U
CAN	Globe shape – candle	PLC	External Ballast required/2U
CFL	Compact Fluorescent (inbuilt ballast)	RECD	Recessed
CIRC	Circular	RECT	Rectangular
CLR	Clear	REFL	Reflector
COB	Chip on Board	RGB	Red/Green/Blue(multi)
COM	Commercial Use	RND	Round
CONN	Connectable	S/ADJ	Single adjustable
COP	Copper	S/C	Satin Chrome
D	Degree (Beam angle of light distribution)	S/M	Surface Mounted
D/ADJ	Double adjustable	S/N	Satin Nickel
D/L	Recessed downlight Fitting	SBC	Small Bayonette Cap (B17)
DC	Direct Current	SES	Small Edison Screw (E14)
DIMM	Dimmable with recommended control gear	SIL	Silver
DOM	Domestic use	SMD	Surface Mounted Diode
ES	Edison Screw Globe Base Type (E27)	SML	Small
F&P	Flex and Plug	SQ	Square
FL	Fluorescent (External Ballast Required)	SS304	Stainless Steel 304 Grade
F/RND	Globe shape – Fancy Round	SS316	Stainless Steel 316 Grade
FR	Frosted	T/F	Transformer (electronic)
HAL	Halogen	TRIPHOS	Triphosphorous
H/HOOD	Heat Hood		
LB	Long Body		
LED	Dedicated Light Emitting Diode		
LGE	Large		
M/Amp	Milliamp		
M/BRACKET(S)	Mounting Bracket (s)		