



Powering Business Worldwide

Eaton
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27th December 2017

RE: Pricing Announcement effective 1st February 2018

Eaton is committed to providing innovative, highly quality and good value power management solutions in a responsible and sustainable manner.

We appreciate that as a valued channel partner of Eaton our commitment underpins your organisation's value proposition to the market.

To ensure that we continue to deliver on this commitment we are announcing a price increase as of the 1st February 2018 .

This price increase has been driven by an increase in costs across our supply chain including both raw materials and manufacturing costs. Some of these costs are directly related to environmental and health and safety regulations across the supply chain which Eaton supports as a responsible leader in the industry.

We thank you for your business and please contact your Eaton representative with any questions you have to do with this price adjustment.

Yours Faithfully

A handwritten signature in black ink, appearing to read "Dan Agnew". The signature is stylized and somewhat abstract, with overlapping loops and lines.

Dan Agnew
General Manager ANZ – Power Distribution