



Hager Electro Pty Ltd
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hagerelectro.com.au

19 December 2018

Dear Valued Customer,

Hager Price List Change Notification – 1 February 2019

Over the past year Hager has led various market initiatives and released innovative new products to support and grow our residential and commercial offerings. In 2019 we plan to continue this as we aim to deliver more sustainable value for our customers.

During 2018 we have absorbed increases to our raw material costs and seen a steady decline in the value of the Australian dollar against most major foreign currencies.

This letter is to notify you of our general price increase which will become effective **1st February 2019**. Hager will be increasing its market pricing across the existing product range by an average of **3%**.

An Excel pricing file is attached to this communication that details the changes to individual products that are available from Hager. Could you please advise your database and pricing administrators to install the file into your system/s and all associated branch system/s.

Where applicable please notify any relevant members of your group so that they are aware of the upcoming changes to Hager's price file.

Please note that for commercial and residential projects, Hager will continue to provide full value added solutions as it has done in 2018.

Do not hesitate to contact me should you require any further commercial clarification. Additionally you may contact Francois Peyrachon our Marketing Manager, at francois.peyrachon@hagerelectro.com.au or on (02) 8867 7631.

Yours sincerely,

A handwritten signature in black ink, appearing to read "D Allen".

Dominic Allen
Chief Commercial Manager