



ifm efector pty ltd
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To: All ifm Customers

Date: 15 December 2017

Re: Prices for 2018

Dear valued Customer,

Please accept this letter as notification of a price adjustment on **some ifm product lines** effective January 15th 2018.

A summary of changes as outlined below. We anticipate no additional rate adjustments for the next full year. Contract pricing will remain firm until the expiry of that contract.

▪ Inductive, Capacitive, Magnetic & Cylinder Sensors	0 %
▪ Photoelectric Sensors	3%
▪ Encoders	0 %
▪ Cameras	7%
▪ Level Sensors	3 %
▪ Flow Sensors	3 %
▪ Temperature Sensors	3 %
▪ Vibration Sensors	3 %
▪ I/O Link Masters & Modules	0 %
▪ AS-I	3 %
▪ Cables & Connectors	3 %
▪ Mobile Controls	3 %
▪ Power Supplies	0 %
▪ Evaluation Units	0 %
▪ Valve Sensors	0 %
▪ Inclination Sensors	0 %
▪ Ultrasonic Sensors	0 %
▪ Accessories	3%

We appreciate your understanding, this increase is minimal and something we must do in order to continue to provide you with quality ifm's products and services you have come to expect.

If you are not the correct person in your organisation to receive such notifications, please forward it to the relevant person(s).

Should you have any questions regarding our services, please contact our office at 1300 365 088 or contact your sales representative and they will be happy to help you, you can also email us at sales.au@ifm.com

Yours sincerely
ifm efector pty ltd

Dave Delany
Managing Director