



IPD Group Limited

ABN 12 111 178 351

HEAD OFFICE

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30th September 2018

Price Change Notification
November 2018

Dear Valued Customer,

The last 12 months has seen IPD introduce a range of exciting new products, to provide better solutions to meet your customers' requirements.

We want to take this opportunity to thank you for supporting not only our traditional offer but also these new and innovative products, and look forward to your future support. With an ever changing portfolio, we see a positive future where we can grow our respective businesses together, over the coming years.

Effective from Thursday 1st November 2018, IPD will be implementing both List Price and Net Price changes for a number of products we bring to market; the average price adjustment for our portfolio of products is 4.7%. These increases are largely the result of inflationary pressures on our costs of doing business.

In support of our trading agreement, IPD provides your company advance notification of these changes. IPD will provide an electronic price file for you to upload, and we request this is activated in your price maintenance system to ensure accurate branch purchase order pricing.

We appreciate your continued support and remain committed to improving our personalised service to you at every opportunity.

Kind Regards,

A handwritten signature in black ink, appearing to read 'M. Sainsbury'.

Michael Sainsbury

Chief Executive officer

IPD Group Limited

PH: 1300 556 601

michael.sainsbury@ipd.com.au

A handwritten signature in black ink, appearing to read 'Warren Peisley'.

Warren Peisley

General Manager – Wholesale

IPD Group Limited

PH: 1300 556 601

warren.peisley@ipd.com.au

CUSTOMER SERVICE, SALES & TECHNICAL SUPPORT

Tel: 1300 556 601 Fax: 1300 550 187 www.ipd.com.au

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