

29<sup>th</sup> August 2017

Head Office  
88-100 Kyabram St,  
Coolaroo, Victoria 3048  
Australia  
P.O. Box 66 Dallas  
Victoria 3048  
Ph: 61-3 9302 6200  
Fx: 61-3 9302 6262

Dear Valued customer,

NSW Office  
Unit 24, 56 O'Riordan Street,  
Alexandria, NSW 2015  
Australia  
Ph: 61-2 9313 5222  
Fx: 61-2 9317 3200

We would like to advise you that due to the impact environmental issues in China are having on raw materials and other associated costs Mercator has been conducting a review of our pricing.

[mercator@mercator.com.au](mailto:mercator@mercator.com.au)  
[www.mercator.com.au](http://www.mercator.com.au)

The outcome of this review has been completed and a revised price list will be issued prior to the end of September with an effective date of 1<sup>st</sup> October 2017.

The reasons for this review are varied and therefore so too are the changes. Some products have not been impacted and will remain unchanged however others will increase in mixed proportions.

Orders placed prior to 1<sup>st</sup> October 2017 will be invoiced at the price the order was originally placed when stock becomes available. Orders placed after 1<sup>st</sup> October 2017 will be invoiced at the revised price.

We thank you for your understanding in relation to the above matter and we look forward to your continued support.



Best Regards,  
**ROBERT BRIAN**  
**NATIONAL SALES MANAGER**