

15th August 2018

Dear Valued customer,

Enclosed you will find a revised wholesale price list for our Lighting & Air Movement ranges which come into effect 1st October 2018.

I am pleased to advise that the attached includes prices that remain unchanged as well as reductions to certain lines. However due to external factors, particularly the impact environmental issues and other external factors are having on raw material costs within our supply channel, we have applied an increase where necessary.

To coincide with this adjustment to our price list we are in the process of releasing another 150+ new lines that provide another strong story around style, design, and functionality allowing you to stay at the forefront of Retail Lighting and Air Movement. We look forward to sharing this release with you.

All back orders on our system prior to the new price effective date of the 1st October 2018 will be invoiced at the price the order was originally placed when stock becomes available. Orders placed from 1st October 2018 will be invoiced at the adjusted price.

We thank you for your understanding in relation to this matter and look forward to your continued support.



Best Regards,
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GENERAL MANAGER - SALES

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