

June 2018

Dear Panduit Distributor,

Please accept this advanced notification that Panduit will be implementing a price adjustment effective 2-July-2018.

Key price changes will reflect product family price alignment on the following:

Electrical Products

- Abrasion Protection
- Cable Accessories
- Loose Piece Cable Ties
- Terminal
- Wiring Ducts Includes Tools

Network Products

- Cabinet and Thermals
- Copper Connectors
- Copper Patch Cords
- Outlets
- Racks and Cable Management

A comprehensive list of price changes is indicated on the price file in the "Symbol" column.

Prevent price discrepancies: download the new price file and ensure your system is updated by the effective date.

Downloading the file is easy at
www.Panduit.com!

New users must register to gain access.

Once registered, you can request access to your Panduit account number(s) via "My Profile" under "Distributor Services Information".

The screenshot shows the Panduit website interface. At the top, there is a navigation bar with the Panduit logo and links for SOLUTIONS, PRODUCTS AND SERVICES, SUPPORT, and ABOUT US. Below the navigation bar, there are two main sections: "Existing User" and "New User? Select Your Account Type". The "Existing User" section has fields for Email and Password, with a "Log In" button and a link for "Forgot your password?". The "New User? Select Your Account Type" section has three options: "Distributor" (with a "Register Here" link), "Panduit One Member/Business Partner" (with a "Register Here" link), and "Distributor Marketing Team" (with a "Register Here" link). At the bottom of the screenshot, there is a "Panduit ONE Partner Program" logo and a link for "Looking for the Partner One Hub? Click Here to Sign In".

To identify pricing categories and their associated parts, click here: <http://www.panduit.com/price01file>

If you are no longer the pricing contact: email APJ-Pricing@Panduit.com the following three pieces of information: New Contact Name, Email address, and Panduit account number

If you require additional information: contact Customer Service or your local Panduit Sales Representative.

Best Regards,

Panduit Published Pricing

Panduit Corp.

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