



29<sup>th</sup> August 2018

Middendorp Electric Co. Pty Ltd  
372 Victoria Street  
BRUNSWICK VIC 3056

**ATTENTION : ANTON MIDDENDORP**

Dear Anton,

***Re: 1<sup>st</sup> October 2018 Price Changes***

We wish to advise you of a number of price changes across various product groups, effective from 1<sup>st</sup> October 2018. Please see the attached list summarising brand, product group and the applicable percentage increase.

These increases have been passed on by our suppliers, and are mainly related to changes in material costs, freight and currency exchange.

Please find attached new pricing file for updating your database.

Should you have any queries regarding the above, please do not hesitate to contact me on (02) 9675-0201.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'T Bell'.

**Trevor Bell**  
General Manager

# REPELEC (AUST)

## 1ST OCTOBER 2018 PRICE CHANGES

29th August 2018

BRAND	PRODUCT	% Increase
<b>TOOLS &amp; HARDWARE</b>		
<b>HAND TOOLS</b>		
CYCLONE	GENERAL TOOLS & DIGGING	Avg. 8%
PRAGER	GENERAL TOOLS	Avg. 8%
REPELEC	HAND TOOLS (selective)	0 - 20%
STANLEY	GENERAL TOOLS (selective corrections)	corrections
<b>SAFETY</b>		
AFTEK	HAND WIPES	8%
NESCO	SBRHOOK & SBRKIT	9%
SAFECORP	PERSONAL PROTECTIVE EQUIPMENT	Avg. 8%
<b>CHEMICALS</b>		
ANCHOR	MARKING PAINTS	1 - 5%
GSA	SILICONE AND EXPANDING FOAM	0 - 20%
LOCKTITE	GLUES & CHEMICALS	0 - 20%
SELLEYS	GLUES & CHEMICALS	Avg. 5%
SIGNET	SPOT MARKING PAINT	
SOUDAL	SILICONE AND EXPANDING FOAM	0 - 12%
<b>FASTENERS</b>		
REPELEC	FASTENERS & SCREWS (selective)	0 - 20%
ZENITH	FASTENERS & SCREWS	Avg. 5%
<b>CUTTING, DRILLING &amp; THREADING</b>		
DEWALT	CUTTING, DRILLING & THREADING (Selected items price corrections)	corrections
G.F.B.	SCREWDRIVER BITS	Avg. 5%
G.F.B.	SCREWDRIVER BITS (selective items)	15 - 21%
LENOX	HOLESAWS, DRILLS & BLADES (Selected items price corrections)	corrections
LONGDRILLS	DRILL BITS (selective Items)	0 - 50 %
STARRETT	HOLESAWS AND BLADES	Avg. 5%
<b>HEATING, WELDING &amp; SOLDERING</b>		
BERNZOMATIC	PROPANE PRODUCTS	Avg. 5%
<b>HARDWARE</b>		
CARSON	CRAYONS (Selective Items)	0 - 10%
HEYCO	NYLON FIXINGS	Avg. 8%
REPELEC	NYLON FIXINGS & GROMMETS (selective items)	0 - 10%
ZENITH	GENERAL HARDWARE	Avg. 5%
<b>CABLE ACCESSORIES</b>		
POWERFORCE	CABLE TIES	18 - 20%
POWERFORCE	NYLON CABLE GLANDS	18 - 20%
REPELEC	NYLON CABLE GLANDS	18 - 20%
<b>DATACOMMS &amp; TESTING</b>		
AMP & KRONE	COPPER & FIBER PRODUCTS	Avg. 24%
<b>MECHANICAL &amp; AUTOMOTIVE</b>		
ARMSTRONG AUTOMOTIVE	JACKS/CRANES	0 - 20%
ARMSTRONG MATERIALS HANDLING	TROLLEYS & LIFT TABLE	0 - 20%
TRACTEL/TIRFOR/DYNAFOR	HANDWINCH/LOAD CELL	POA