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PRICING REVIEW

Dear Valued Customer,

As you would well be aware, the last 18 months has not been without its challenges. Changes within the marketplace, raw material increases, constant supplier increases, exchange rate volatility and general uncertainty with the global economy are just a few factors making business more difficult.

Selectlok Australia has always endeavoured to provide high quality products, coupled with outstanding service in a value-for-money package. We have also tried to maintain consistency in our supply and pricing over the last 3 years and sometimes to our own detriment. However, with the added pressure of supplier price increases, we are no longer able to sustain prices at their current levels. Therefore, effective 1st March, 2018, Selectlok will be forced to increase prices by 6% across the Selectlok and Dirak product ranges.

Selectlok can no longer absorb these increases, however, we understand the added pressure that this causes and as a result, we have not passed on these increases in their entirety.

We trust that you understand the situation and look forward to further servicing your requirements through a prosperous business relationship.

Should you wish to discuss this matter further, please contact your sales representative.

Kind Regards,
SELECTLOK AUSTRALIA PTY LTD



MICHAEL BORG
Managing Director.