

31st January 2018

PRICE INCREASE

Dear Customer,

We wish to advise that a national review of ladder pricing will see prices increase by 4.3% effective 5th March 2018. It has been just over 3 years since our last major price increase during which time we have worked conscientiously to ensure we have been able to maintain our pricing to you. The back half of 2017 saw the business experience unprecedented cost increases to raw material inputs including aluminium, steel, fibreglass, plastic and cardboard which we can no longer absorb internally.

Your new price list is attached for your information and is effective from 5th March 2018. This notice is distributed to the HO location only. Please ensure that this information is cascaded to your branches for implementation.

For any queries please contact your Business Manager Nneka Okonkwo on 0477 727 490.

Regards,



Scott Douglas
General Manager
Werner Co Australia Pty Ltd