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11th December 2018

Dear Valued Customer,

Due to a significant increase in the cost of manufacturing, and the drop in the Australian dollar, we must unfortunately increase the cost of our Products.

We have avoided increasing our prices for quite a number of years now, but we can no longer delay the inevitable.

There will be an average 10% price increase on all product ranges except Cable Glands & PVC Tape, effective 1st February 2019.

This increase will also be on all NEW Quotations and Special Pricing. It will not affect pricing on Quotations or Special Prices that are already in place.

If you require the new Price List to be sent electronically, please contact Julie Davis via email: jdavis@elmako.com.au

We wish to thank you for your valued account and know that you will understand the necessity for this price increase.

Kind Regards,

Kevin Cloke

National Sales Manager

Wattmaster